

KLC INSURANCE AGENCY FY16 APPROVED BUDGET

REVENUE

Health/Life/Dental/Bond Commission Revenue	1,160,000
KLCIS Commission Revenue	1,252,286
<i>Total Commission Revenue</i>	<i>2,412,286</i>

Interest Income	500
<i>Total Investment Revenue</i>	<i>500</i>

EAP/Drug Free Workplace Revenue	39,600
<i>Total Other Revenue</i>	<i>39,600</i>

TOTAL REVENUE	2,452,386
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EXPENSES

Agency Commission Exp	1,044,000
KLCIS Commission Expense	1,127,057
Professional & Other Dues	5,000
Program Marketing Expense	25,000
D & O Insurance Exp	8,000
<i>Total Program Expense</i>	<i>2,209,057</i>

Consulting Services	60,000
Bank Service Fees	1,500
Service Contracts	51,000
<i>Total Service Expense</i>	<i>112,500</i>

Subscriptions & Educ. Material	1,000
<i>Total Comm. & Publ. Exp</i>	<i>1,000</i>

Meetings Expense	500
<i>Total Meeting & Training Expense</i>	<i>500</i>

In State Travel	37,000
Out of State Travel	7,100
Miscellaneous Expense/Cell phones	5,500
Taxes & License	500
<i>Total Other Operating Expense</i>	<i>50,100</i>

TOTAL EXPENSES	2,373,157
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<i>Excess Revenue over Expense</i>	<i>79,229</i>
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